

## Steps to Sole Source Award

### Contracting Office

Composes Offering Letter, Statement of Work, and Performance Work Statement, and Sends to SBA Office  
8amichiganofferletters@sba.gov

### SBA Office

Accepts Requirement Identified In Offering Letter, Verifies Tribal 8(a) Status of the Company, Delegates Contracting Office to Negotiate Sole Source Award With the 8(a) Company

### Contracting Office

Develops Technical and Cost Request for Proposal, Issues to the 8(a) Company for Response, Negotiates Cost Direct with the 8(a) Company, Awards Contract to the 8(a) Company

**UEID: FSSTTWWDHBJ1**  
**CAGE Code: 166P1**

Contact Us:  
[info@stisha.net](mailto:info@stisha.net)



## 8(a) Contracting Advantage

Sole Source Award Process Can Take Less Than 30 Days

### Standard Procurement

- Contract Vehicle Identified
- Solicitation Developed
- Solicitation Posted on SAM
- Responses Submitted
- Responses Evaluated
- Contract Awarded
- **Subject to Protest**

Can Take 12 Months or Longer

- Streamlined Procurement Process
- Expedited Pricing And Contract Negotiation
- Qualified "Contractor Of Choice"
- **Up To \$100M Sole Source Award without Justification and Unlimited with Justification (48 CFR 206)**

### Tribal Owned 8(a) Company Sole Source Award

- Sole Source Selection Submitted to SBA Office
- Response by SBA Office Within 10 Working Days
- Technical and Cost Proposal Can Be Jointly Negotiated
- Contract Awarded

**Not Subject to Protest - 8(a) Sole Sourced Awards Cannot Be Protested (13 CFR 124.517(a))**

- Satisfies Small Business And Socio-economic Goals
- FAR Compliant, SBA-Approved Contractor
- Cannot Be Protested

