

Steps to Sole Source Award

Contracting Office

Composes Offering Letter, Statement of Work, and Performance Work Statement, and Sends to SBA Office
8amichiganofferletters@sba.gov

SBA Office

Accepts Requirement Identified In Offering Letter, Verifies Tribal 8(a) Status of the Company, Delegates Contracting Office to Negotiate Sole Source Award With the 8(a) Company

Contracting Office

Develops Technical and Cost Request for Proposal, Issues to the 8(a) Company for Response, Negotiates Cost Direct with the 8(a) Company, Awards Contract to the 8(a) Company

UEID: FSSTTWWDHBJ1
CAGE Code: 166P1

Contact Us:
info@stisha.net



8(a) Contracting Advantage

Sole Source Award Process Can Take Less Than 30 Days

Standard Procurement

Can Take 12 Months or Longer

- Contract Vehicle Identified
- Solicitation Developed
- Solicitation Posted on SAM
- Responses Submitted
- Responses Evaluated
- Contract Awarded
- **Subject to Protest**

- Streamlined Procurement Process
- Expedited Pricing And Contract Negotiation
- Qualified "Contractor Of Choice"
- **Up To \$100M Sole Source Award without Justification and Unlimited with Justification (48 CFR 206)**

Tribal Owned 8(a) Company Sole Source Award

Can Take Less than 30 Days

- Sole Source Selection Submitted to SBA Office
- Response by SBA Office Within 10 Working Days
- Technical and Cost Proposal Can Be Jointly Negotiated
- Contract Awarded

Not Subject to Protest - 8(a) Sole Sourced Awards Cannot Be Protested (13 CFR 124.517(a))

- Satisfies Small Business And Socio-economic Goals
- FAR Compliant, SBA-Approved Contractor
- Cannot Be Protested